

**s 22**

---

**From:** s 22  
**Sent:** Wednesday, 31 August 2016 3:57 PM  
**To:** s 22  
**Cc:** s 22  
**Subject:** RE: 2016-012 - Subsection 23(3) Approval [SEC=UNCLASSIFIED]

Hi s 22  
Approved,  
S

Director  
SRWUIP Head Program  
Water Division  
Department of Agriculture and Water Resources  
Phone: s 22

---

**From:** s 22  
**Sent:** Wednesday, 31 August 2016 3:10 PM  
**To:** s 22  
**Cc:** s 22  
**Subject:** RE: 2016-012 - Subsection 23(3) Approval [SEC=UNCLASSIFIED]

Good afternoon S ,

You have been identified as the appropriate Section 23 (3) delegate for the abovementioned procurement. The Water Infrastructure Northern Branch require valuation of the following water entitlements:

- Condamine Balonne (Lower Balonne WMA) Overland Flow
- Warrego Unsupplemented

This procurement will be sourced using a Limited Tender procurement method. Water Market Policy Section will undertake the Request for Quote process, including negotiations with the successful service providers on behalf of Water Infrastructure Northern Branch.

Financial valuation of licences acquired through water recovery programs is an integral part of the Department's process for establishing value for money thresholds for water recovery initiatives and for assigning a value to acquired water assets.

The value of this procurement is estimated to be \$3,300 (plus GST).

As the Delegate for this procurement, you are approving under PGPA Act Subsection 23 (3) that you are satisfied that the proposed commitment of Relevant Money:

- 1) is consistent with Departmental policies and guidelines,
- 2) will be in accordance with the proper (efficient, effective, economical and ethical) use of relevant money, and
- 3) is not inconsistent with the policies of the Commonwealth.

Provisional subsection 23 (3) delegate approval is indicated by Famiza Yunus, Assistant Director, Northern Priority Projects in the email below.

Regards, S

Water Market Policy Section | Department of Agriculture and Water Resources

T: (s 22

E: s 22

---

**From:** s 22

**Sent:** Wednesday, 31 August 2016 3:09 PM

**To:** s 22 <[agriculture.gov.au](mailto:agriculture.gov.au)>

**Cc:** s 22 <[agriculture.gov.au](mailto:agriculture.gov.au)>; s 22 <[agriculture.gov.au](mailto:agriculture.gov.au)>; s 22 <[agriculture.gov.au](mailto:agriculture.gov.au)>

**Subject:** RE: 2016-012 - Subsection 23(3) Approval [SEC=UNCLASSIFIED]

Hi s 22

Yes, please proceed.

Thanks

s 22

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**From:** s 22

**Sent:** Wednesday, 31 August 2016 2:53 PM

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**Subject:** FW: 2016-012 - Subsection 23(3) Approval [SEC=UNCLASSIFIED]

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We are seeking indicative subsection 23(3) approval (the power to commit relevant money) for 2016-012 - valuation of water entitlements in the Condamine-Balonne and Warrego catchments.

Under current arrangements, we seek official PGPA Act subsection 23(3) approval from s 22 Director, SRWUIP Head Program but ask for indicative approval from a member of the requesting section.

For 2016-012, Colliers International have quoted \$3,330 (ex GST) for valuation of water entitlements in the Condamine-Balonne and Warrego catchments and have indicated that they can complete the valuation within the required timeframe.

Colliers have conducted a number of valuations in this part of the catchment and we have been consistently satisfied with their work. In particular, we consider their approach to valuing thin water markets in the northern MDB as fitting.

Please let me know if you would like to proceed.

Regards, Steve

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Water Market Policy Section | Department of Agriculture and Water Resources

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Water Market Policy Section | Department of Agriculture and Water Resources

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E: s 22 <[agriculture.gov.au](mailto:s22@agriculture.gov.au)>

**s 22**

**From:** s 22  
**Sent:** Thursday, 1 September 2016 5:51 PM  
**To:** Hendy, Shaun  
**Cc:** s 22  
**Subject:** RE: 2016-012 Services Agreement [SEC=UNCLASSIFIED]

Hi Shaun,

For our internal records, we please ask that you indicate your agreement to the Service Conditions by email.

Best regards,

**S**

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**From:** s 22  
**Sent:** Thursday, 1 September 2016 11:33 AM  
**To:** Hendy, Shaun  
**Cc:** s 22  
**Subject:** 2016-012 Services Agreement [SEC=UNCLASSIFIED]

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The Services Agreement and Service Order Form for the valuation request are attached. Please confirm your agreement to the attached terms and conditions by COB today. It is not necessary for you to sign the Service Order Form as long as you confirm in writing that you agree to the Service Conditions.

Can you please attach a scanned copy of your registration with the API and copies of public liability and professional indemnity insurance for our records.

The timelines for the provision of the work are as follows:

<b>Milestone 1.</b> The provision of the draft Water Valuation Report for assessment by Water Market Policy Section	COB 22 September 2016
<b>Milestone 2.</b> The provision of the Final Water Valuation Report and Executive Summary, to the Department's satisfaction	COB 23 September 2016

I am the contact officer for this work. Please contact me for all matters relating to the valuation services using the details listed below.

Best regards

**s 22**  
Water Market Policy Section | Department of Agriculture and Water Resources  
T: s 22  
E: s 22 [agriculture.gov.au](mailto:agriculture.gov.au)

**s 22**

**From:** Hendy, Shaun <Shaun.Hendy@colliers.com>  
**Sent:** Monday, 5 September 2016 2:58 PM  
**To:** **s 22**  
**Cc:** **s 22**; Hendy, Sandy  
**Subject:** RE: 2016-012 Services Agreement [SEC=UNCLASSIFIED]

Hi **s 22**

Please accept this as confirmation of the time frames. As a matter of internal policy I have to have our legal department review each agreement.

Kind regards

**Shaun Hendy**

Director | Valuation

Rural &amp; Agribusiness

**Dir +61 7 4659 7875** | Mob +61 427 638 479Main +61 7 3229 1233 | Fax +61 7 4659 7871 | [vCard](#)

Level 30, 111 Eagle Street | Brisbane, QLD 4000 | Australia



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---

**From:** **s 22** [agriculture.gov.au](mailto:agriculture.gov.au)  
**Sent:** Thursday, 1 September 2016 5:51 PM  
**To:** Hendy, Shaun  
**Cc:** **s 22**  
**Subject:** RE: 2016-012 Services Agreement [SEC=UNCLASSIFIED]

Hi Shaun,

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Best regards,

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**From:** **s 22**  
**Sent:** Thursday, 1 September 2016 11:33 AM  
**To:** Hendy, Shaun <[Shaun.Hendy@colliers.com](mailto:Shaun.Hendy@colliers.com)>



Cc: **s 22** [agriculture.gov.au](mailto:s22@agriculture.gov.au)>  
 Subject: 2016-012 Services Agreement [SEC=UNCLASSIFIED]

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**s 22**

---

**From:** Hendy, Shaun <Shaun.Hendy@colliers.com>  
**Sent:** Wednesday, 7 September 2016 8:51 AM  
**To:** s 22  
**Cc:** s 22 Hendy, Sandy  
**Subject:** RE: 2016-012 Services Agreement [SEC=UNCLASSIFIED]

**s 22**

Confirmation from legal has come through. We are happy with the Services Agreement.

Cheers

**Shaun Hendy**

Director | Valuation

Rural & Agribusiness

**Dir +61 7 4659 7875** | Mob +61 427 638 479

Main +61 7 3229 1233 | Fax +61 7 4659 7871 | [vCard](#)

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**Steven Brine**

Water Market Policy Section | Department of Agriculture and Water Resources

T: (02) 6272 5070

E: [steven.brine@agriculture.gov.au](mailto:steven.brine@agriculture.gov.au)

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E: s 22 [agriculture.gov.au](http://agriculture.gov.au)

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UnsubscribeAustralia@colliers.com. If possible, please include the name of the property and/or Colliers International publication that you most recently received.

**s 22**

**From:** Hendy, Shaun <Shaun.Hendy@colliers.com>  
**Sent:** Wednesday, 7 September 2016 8:51 AM  
**To:** **s 22**  
**Cc:** **s 22** Hendy, Sandy  
**Subject:** RE: 2016-012 Services Agreement [SEC=UNCLASSIFIED]

**s 22**

Confirmation from legal has come through. We are happy with the Services Agreement.

Cheers

**Shaun Hendy**

Director | Valuation  
Rural & Agribusiness  
**Dir +61 7 4659 7875** | Mob +61 427 638 479  
Main +61 7 3229 1233 | Fax +61 7 4659 7871 | [vCard](#)  
Level 30, 111 Eagle Street | Brisbane, QLD 4000 | Australia



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**From:** **s 22** agriculture.gov.au]  
**Sent:** Thursday, 1 September 2016 5:51 PM  
**To:** Hendy, Shaun <Shaun.Hendy@colliers.com>  
**Cc:** **s 22** agriculture.gov.au>  
**Subject:** RE: 2016-012 Services Agreement [SEC=UNCLASSIFIED]

Hi Shaun,

For our internal records, we please ask that you indicate your agreement to the Service Conditions by email.

Best regards,

**S**

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**From:** **s 22**  
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**To:** Hendy, Shaun <[Shaun.Hendy@colliers.com](mailto:Shaun.Hendy@colliers.com)>  
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The Services Agreement and Service Order Form for the valuation request are attached. Please confirm your agreement to the attached terms and conditions by COB today. It is not necessary for you to sign the Service Order Form as long as you confirm in writing that you agree to the Service Conditions.

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<b>Milestone 1.</b> The provision of the draft Water Valuation Report for assessment by Water Market Policy Section	COB 22 September 2016
<b>Milestone 2.</b> The provision of the Final Water Valuation Report and Executive Summary, to the Department's satisfaction	COB 23 September 2016

I am the contact officer for this work. Please contact me for all matters relating to the valuation services using the details listed below.

Best regards

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Water Market Policy Section | Department of Agriculture and Water Resources

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**s 22**

**From:** **s 22**  
**Sent:** Wednesday, 7 September 2016 8:54 AM  
**To:** 'Hendy, Shaun'  
**Subject:** RE: 2016-012 Services Agreement [SEC=UNCLASSIFIED]

Fantastic. Thanks very much Shaun.

**S**

---

**From:** Hendy, Shaun [mailto:Shaun.Hendy@colliers.com]  
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Best regards

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 T: s 22  
 E: s 22 <[s22@agriculture.gov.au](mailto:s22@agriculture.gov.au)>

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**s 22**

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**From:** **s 22**  
**Sent:** Tuesday, 6 September 2016 1:31 PM  
**To:** **s 22**  
**Subject:** RE: End of week wrap up [SEC=UNCLASSIFIED]  
**Attachments:** Records Manager Portal - QLD - Lower Balonne - Overland Flow - 20160211.tr5

Hi **s 22**

On the topic of Colliers' last valuation. Do you have a copy in your inbox/enterprise vault of the services agreement for 2015-013?

Thanks,

**s**

---

**From:** **s 22**  
**Sent:** Friday, 2 September 2016 1:25 PM  
**To:** **s 22**  
**Subject:** End of week wrap up [SEC=UNCLASSIFIED]

Hi **s 22**

- **s 22**

- Valuation 2016-012. Apparently Colliers asked for a revised services agreement last January? I *think* I found it in SPIRE and sent it through. Could you please check your inbox for this document so I can upload it to Records Manager in the procurement admin folder? Shaun still needs to accept the services agreement via email for our records.
- **s 22**

See you Tuesday

**s 22**  
Water Market Policy Section | Department of Agriculture and Water Resources  
T: (**s 22**)  
E: **s 22** [agriculture.gov.au](http://agriculture.gov.au)

**s 22**

**From:** **s 22**  
**Sent:** Monday, 27 June 2016 8:18 AM  
**To:** **s 22**  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border River [SEC=UNCLASSIFIED]

Interesting, someone else willing to do the overland flow and not a crazy price

Well done

---

**From:** **s 22**  
**Sent:** Friday, 24 June 2016 1:53 PM  
**To:** Murray Davis  
**Cc:** **s 22**  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border River [SEC=UNCLASSIFIED]

Good afternoon Murray,

I am pleased to advise that the Department accepts your quote of \$4,400.00 (including GST) for a valuation of the following water entitlements:

- Condamine Balonne (Condamine and Balonne WMA) Unsupplemented
- Condamine Balonne (Lower Balonne WMA) Supplemented
- Condamine Balonne (Lower Balonne WMA) Unsupplemented
- Condamine Balonne (Lower Balonne WMA) Overland Flow
- Queensland Border Rivers Unsupplemented
- Warrego Unsupplemented

The Services Agreement and Service Order Form for the valuation request are attached. Please confirm your agreement to the attached terms and conditions by COB today. It is not necessary for you to sign the Service Order Form as long as you confirm in writing that you agree to the Service Conditions.

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<b>Milestone 2.</b> The provision of the Final Water Valuation Report and Executive Summary, to the Department's satisfaction	5pm Wednesday 27 July 2016

I am the contact officer for this work. Please contact me for all matters relating to the valuation services,  
**s 22** [agriculture.gov.au](http://agriculture.gov.au) **s 22**

If you could also please copy Emily Lucas into your replies, **s 22** [agriculture.gov.au](http://agriculture.gov.au)

Regards,

**S**

s 22

Water Market Policy Section | Department of Agriculture and Water Resources

T: (s 22

E: s 22 [agriculture.gov.au](mailto:agriculture.gov.au)**From:** Murray Davis [<mailto:s 47 F>]**Sent:** Thursday, 23 June 2016 9:59 AM**To:** s 22 [agriculture.gov.au](mailto:agriculture.gov.au)>**Cc:** s 22 [agriculture.gov.au](mailto:agriculture.gov.au)>**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border River [SEC=UNCLASSIFIED]

Sorry s for the delay – it has been a very busy time leading up to the end of the financial year.

Our fee for undertaking a valuation of the 6 water entitlements listed below would be \$4,000 plus gst. The completion of this report by the 27<sup>th</sup> July would be no problem.

Please let me know if you need any further details or have any questions.

Kind regards,

**Murray Davis** | AAPI CPV

Director



s 47 F

W [www.opg.net](http://www.opg.net)

Opteon (Central Queensland) Pty Ltd  
PO Box 98, Biloela, QLD 4715 Australia

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**From:** s 22 [@agriculture.gov.au](mailto:@agriculture.gov.au)**Sent:** Friday, 17 June 2016 12:52 PM**To:** Murray Davis**Cc:** s 22**Subject:** RFQ - Water valuations Warrego, Condamine Balonne, QLD Border River [SEC=UNCLASSIFIED]

Good afternoon Murray,

The Department is seeking a quote for valuation of the following water entitlement types.

- Condamine and Balonne Unsupplemented
- Lower Balonne – Supplemented
- Lower Balonne – Unsupplemented
- Lower Balonne – Overland Flow
- QLD Border Rivers – Unsupplemented
- Warrego – Unsupplemented

The final valuation is required by 27 July.

Could you please provide an indicative quote and indicate whether you can complete the work by 27 July.

Regards, S

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**From:** **s 22**  
**Sent:** Monday, 27 June 2016 8:27 AM  
**To:** **s 22**  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border River [SEC=UNCLASSIFIED]

You are a great commonwealth officer **s**

Value for Money is our mantra!!!

---

**From:** **s 22**  
**Sent:** Monday, 27 June 2016 8:20 AM  
**To:** **s 22**  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border River [SEC=UNCLASSIFIED]

The debriefs with the unsuccessful applicants were interesting. They were in disbelief over the price and the ability that the successful application could conduct an overland flow valuation.

---

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T: s 22  
E: s 22 [agriculture.gov.au](mailto:s22@agriculture.gov.au)

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**s 22**

---

**From:** s 22  
**Sent:** Monday, 27 June 2016 8:27 AM  
**To:** s 22  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border River [SEC=UNCLASSIFIED]

You are a great commonwealth officer s

Value for Money is our mantra!!!

**From:** s 22  
**Sent:** Monday, 27 June 2016 8:20 AM  
**To:** L s 22 <agriculture.gov.au>  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border River [SEC=UNCLASSIFIED]

The debriefs with the unsuccessful applicants were interesting. They were in disbelief over the price and the ability that the successful application could conduct an overland flow valuation.

**From:** s 22  
**Sent:** Monday, 27 June 2016 8:18 AM  
**To:** s 22 <agriculture.gov.au> <s 22 <agriculture.gov.au>>  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border River [SEC=UNCLASSIFIED]

Interesting, someone else willing to do the overland flow and not a crazy price

Well done

**From:** s 22  
**Sent:** Friday, 24 June 2016 1:53 PM  
**To:** Murray Davis s 47 F  
**Cc:** s 22 <agriculture.gov.au> <s 22 <agriculture.gov.au>>  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border River [SEC=UNCLASSIFIED]

Good afternoon Murray,

I am pleased to advise that the Department accepts your quote of \$4,400.00 (including GST) for a valuation of the following water entitlements:

- Condamine Balonne (Condamine and Balonne WMA) Unsupplemented
- Condamine Balonne (Lower Balonne WMA) Supplemented
- Condamine Balonne (Lower Balonne WMA) Unsupplemented
- Condamine Balonne (Lower Balonne WMA) Overland Flow
- Queensland Border Rivers Unsupplemented
- Warrego Unsupplemented

The Services Agreement and Service Order Form for the valuation request are attached. Please confirm your agreement to the attached terms and conditions by COB today. It is not necessary for you to sign the Service Order Form as long as you confirm in writing that you agree to the Service Conditions.

Can you please attach a scanned copy of your registration with the API and copies of public liability and professional indemnity insurance for our records.

The timelines for the provision of the work are as follows:

Milestone 1. The provision of the draft Water Valuation Report for assessment by Water Market Policy Section

5pm Tuesday 26 July 2016

Milestone 2. The provision of the Final Water Valuation Report and Executive Summary, to the Department's satisfaction

5pm Wednesday 27 July 2016

I am the contact officer for this work. Please contact me for all matters relating to the valuation services,  
s 22 agriculture.gov.au<s 22 agriculture.gov.au> / s 22

If you could also please copy Emily Lucas into your replies,  
s 22 agriculture.gov.au<s 22 agriculture.gov.au>

Regards,

s

s 22  
Water Market Policy Section | Department of Agriculture and Water Resources  
T: s 22  
E: s 22 griculture.gov.au s 22 griculture.gov.au>

From: Murray Davis [mailto:s 47 F  
Sent: Thursday, 23 June 2016 9:59 AM  
To: s 22 agriculture.gov.au<s 22 agriculture.gov.au>>  
Cc: s 22 agriculture.gov.au s 22 agriculture.gov.au>>  
Subject: RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border River [SEC=UNCLASSIFIED]

Sorry s for the delay – it has been a very busy time leading up to the end of the financial year.

Our fee for undertaking a valuation of the 6 water entitlements listed below would be \$4,000 plus gst. The completion of this report by the 27th July would be no problem.

Please let me know if you need any further details or have any questions.

Kind regards,  
Murray Davis I AAPI CPV  
Director

[cid:image001.png@01D1D04D.B9BC9C60]

D s 47 F

W www.opg.net<http://www.opg.net>  
Opteon (Central Queensland) Pty Ltd  
PO Box 98, Biloela, QLD 4715 Australia

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From: s 22 agriculture.gov.au]  
Sent: Friday, 17 June 2016 12:52 PM  
To: Murray Davis  
Cc: s 22  
Subject: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border River [SEC=UNCLASSIFIED]

Good afternoon Murray,

The Department is seeking a quote for valuation of the following water entitlement types.

- Condamine and Balonne Unsupplemented
- Lower Balonne – Supplemented
- Lower Balonne – Unsupplemented
- Lower Balonne – Overland Flow
- QLD Border Rivers – Unsupplemented
- Warrego – Unsupplemented

The final valuation is required by 27 July.

Could you please provide an indicative quote and indicate whether you can complete the work by 27 July.

Regards, s

s 22

Water Market Policy Section | Department of Agriculture and Water Resources

T: s 22 0

E: s 22 agriculture.gov.au<mailto:s 22 agriculture.gov.au>

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**s 22**

**From:** **s 22**  
**Sent:** Tuesday, 21 June 2016 1:34 PM  
**To:** Douglas Knight  
**Cc:** **s 22** ; Tim Lane; Ian Douglas  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border Rivers [SEC=UNCLASSIFIED]

Good afternoon Doug,

Correct. We are seeking a market value of unsupplemented entitlements in the Condamine and Balonne WMA. Previously we have received a value which collectively represents CBU 01-18. There is no specific zone requirement but a requirement for a value which covers the entire WMA.

For the Queensland Border Rivers, we have no specific requirement for any WMA, but a figure which represents unsupplemented entitlements in the entire Queensland Border Rivers catchment.

Similarly for the Warrego, we are seeking a market value which is representative of the collective value of unsupplemented water entitlements in the catchment.

We understand that there may be inconsistencies across each of these catchments, but that level of detail would not be required for the purpose of this report.

Regards,

**s**

**From:** Douglas Knight [mailto:douglas.knight@htw.com.au]  
**Sent:** Tuesday, 21 June 2016 9:35 AM  
**To:** **s 22**  
**Cc:** **s 22** ; Tim Lane ; Ian Douglas  
**Subject:** Re: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border Rivers [SEC=UNCLASSIFIED]

**s 22**

I just require a bit further clarification of the scope of this work please before I am in a position to provide a formal quotation.

This includes:

- Condamine and Balonne Unsupplemented

I assume in the above that you are not requiring us to provide an assessment of the value/market value range of all Unsupplemented entitlements within the Condamine and Balonne Resources Operations Plan but only within the Condamine and Balonne Water Management Area. If so the Condamine and Balonne Water Management Area includes 18 different zones within this part of the system (see attached PDF). Do you require us to assess that or are you just looking at Zones 1 to 9 inclusive which relate to both the Condamine (zones 1-5) and Balonne Rivers directly only (zones 6-9);

- QLD Border Rivers- Unsupplemented

Are you requiring an assessment of the value/market value range of all unsupplemented entitlements within the Border Rivers Resource Operations Plan Area (In the attached PDF that there are 7 different Water Management Areas within the Border Rivers Resource Operations Plan Area (Northern Weir River; Macintyre Brook; Stanthorpe; Callandoon; Upper Weir River, Border Rivers

and Lower Weir River) or are you just specifically requiring us to assess the Border Rivers Water Management Area which includes 3 zones including the Dumaresq Zone, the Macintyre Zone and the Barwon Zone;

- Warrego- Unsupplemented

Are you requiring us to assess the value/market value range of Unsupplemented water within the Warrego Resources Operations Plan which includes the Warrego River (Upper and Lower Warrego River- 14 zones), the Paroo River (7 zones), the Bulloo River (9 zones) and the Nebine River (6 zones) or are we just required to assess the Upper and Lower Warrego River?

Given the wide geographical location within the respective assessment areas there is the possibility that the value of unsupplemented water within the individual assessment areas will not be consistent across the assessment area as market forces will effect the value of individual entitlements differently within those areas. Therefore in order to gauge a more detailed understanding of the depth of the market within the respective assessment areas we will require a full schedule of all the unsupplemented entitlements within each of the 5 assessment areas.

Until we have a clearer scope of the work involved we cannot provide a formal quotation. Could you therefore come back to me as a matter of urgency in order for us to be able to provide you with a formal quotation to undertake this work.

Regards

Doug

**Douglas Knight** FAPI  
Certified Practising Valuer

T 0746 397 600 | M 0438 708 887  
E [douglas.knight@htw.com.au](mailto:douglas.knight@htw.com.au)

141 Russell Street, Toowoomba, Qld, 4350  
PO Box 1435, Toowoomba, Qld 4350

**HERRON TODD WHITE** | [www.htw.com.au](http://www.htw.com.au)

On 20 June 2016 at 15:31, **s 22** [agriculture.gov.au](http://agriculture.gov.au)> wrote:

My apologies Doug, I realise I didn't answer all your questions from the last email.

At this early stage we are engaging providers to see whether they are able to complete the work before the 27 July deadline (which we acknowledge is tight given the amount of entitlements). Further, we are interested to know whether your indicative quote would be likely to cross our procurement thresholds (normally \$10,000).

The Department would be interested in an assessment of the market value of the entitlement types listed. The methodology used to determine the values is at the discretion of the valuer, but we ask that the method is documented in the report. Ordinarily the Department does not provide any information for this type of assessment

but if you believe something specific is required, please let us know. In many ways this will be similar to the groundwater valuation you completed for us in February this year.

We request that the draft be completed 2 business days before the final report. In this instance that would be COB on Monday 25 July.

If you were to indicate whether these timeframes are adequate and provide an indicative quote that is acceptable to the Department, we would be able to issue a services agreement by COB Wednesday.

If you have any questions or concerns, don't hesitate to get in touch.

Regards, **s 22**

**s 22**

Water Market Policy Section | Department of Agriculture and Water Resources

T: (**s 22**

E**s 22** [agriculture.gov.au](mailto:agriculture.gov.au)

---

**From** **s 22**

**Sent:** Monday, 20 June 2016 2:25 PM

**To:** 'Douglas Knight' <[douglas.knight@htw.com.au](mailto:douglas.knight@htw.com.au)>

**Cc:** **s 22** [agriculture.gov.au](mailto:agriculture.gov.au); Tim Lane <[tim.lane@htw.com.au](mailto:tim.lane@htw.com.au)>; Ian Douglas <[ian.douglas@htw.com.au](mailto:ian.douglas@htw.com.au)>

**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border Rivers [SEC=UNCLASSIFIED]

Good afternoon Doug,

The Department is seeking a quote for valuation of the following water entitlement types.

- Condamine and Balonne Unsupplemented
- Lower Balonne – Supplemented
- Lower Balonne – Unsupplemented
- QLD Border Rivers – Unsupplemented
  - Warrego – Unsupplemented

The final valuation is required by 27 July.

Could you please provide an indicative quote and indicate whether you can complete the work by 27 July.

Regards, s 22

**From:** Douglas Knight [<mailto:douglas.knight@htw.com.au>]

**Sent:** Monday, 20 June 2016 9:51 AM

**To:** s 22 [agriculture.gov.au](mailto:agriculture.gov.au)>

**Cc:** s 22 [agriculture.gov.au](mailto:agriculture.gov.au)>; Tim Lane <[tim.lane@htw.com.au](mailto:tim.lane@htw.com.au)>; Ian Douglas <[ian.douglas@htw.com.au](mailto:ian.douglas@htw.com.au)>

**Subject:** Re: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border Rivers [SEC=UNCLASSIFIED]

Good Morning s 22

Thanks for the opportunity to quote on this work.

In order to facilitate your request, could you:

- Provide a formal valuation request **excluding** the Overland Flow component please?
- Could you also provide details of what issues you will require to be addressed in the report?
- Could you also provide details of what information you are prepared to supply to us so that we can complete the project?

In the first instance we would be requesting a full schedule of current entitlements identifying owners and nominal volumes within each of the 5 review areas. This is necessary because it helps us to understand both the depth of the market and the volume of trades within each sector which will then provide us with the evidence to complete the valuation request. Without this information, we will be required to carry out a significant number of title searches to identify the nominal volumes



associated with each of the associated water transfers. For your information, at \$20/title search, this allowance will be on **top** of our identified quotation to compete the work.

I note your initial advice that there is no urgency in this matter but you have put a due date of 27th July on the request. Will you be requiring a draft and therefore is this the due date for the draft or the final reports?.If it is the final when will the draft be due?

Once the formal request has been received, we will then be in a position to advice our quotation and whether we can meet your time line.

Regards

Doug

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E [douglas.knight@htw.com.au](mailto:douglas.knight@htw.com.au)

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PO Box 1435, Toowoomba, Qld 4350

**HERRON TODD WHITE** | [www.htw.com.au](http://www.htw.com.au)

On 17 June 2016 at 10:09, **s 22** [agriculture.gov.au](http://agriculture.gov.au)> wrote:

Good morning Doug,

The Department is seeking a quote for valuation of the following water entitlement types.

- Condamine and Balonne Unsupplemented
- Lower Balonne – Supplemented
- Lower Balonne – Unsupplemented
- Lower Balonne – Overland Flow

- QLD Border Rivers – Unsupplemented

- Warrego – Unsupplemented

The final valuation is required by 27 July.

Could you please provide an indicative quote and indicate whether you can complete the work by 27 July.

Regards, s 22

s 22

Water Market Policy Section | Department of Agriculture and Water Resources

T: (s 22

E: s 22 [agriculture.gov.au](mailto:s22@agriculture.gov.au)

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**s 22**

---

**From:** **s 22**  
**Sent:** Monday, 20 June 2016 3:32 PM  
**To:** Douglas Knight  
**Cc:** **s 22** Tim Lane; Ian Douglas  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border Rivers [SEC=UNCLASSIFIED]

My apologies Doug, I realise I didn't answer all your questions from the last email.

At this early stage we are engaging providers to see whether they are able to complete the work before the 27 July deadline (which we acknowledge is tight given the amount of entitlements). Further, we are interested to know whether your indicative quote would be likely to cross our procurement thresholds (normally \$10,000).

The Department would be interested in an assessment of the market value of the entitlement types listed. The methodology used to determine the values is at the discretion of the valuer, but we ask that the method is documented in the report. Ordinarily the Department does not provide any information for this type of assessment but if you believe something specific is required, please let us know. In many ways this will be similar to the groundwater valuation you completed for us in February this year.

We request that the draft be completed 2 business days before the final report. In this instance that would be COB on Monday 25 July.

If you were to indicate whether these timeframes are adequate and provide an indicative quote that is acceptable to the Department, we would be able to issue a services agreement by COB Wednesday.

If you have any questions or concerns, don't hesitate to get in touch.

Regards, **s**

**s 22**  
Water Market Policy Section | Department of Agriculture and Water Resources  
T: **s 22**  
E: **s 22** [agriculture.gov.au](mailto:agriculture.gov.au)

---

**From:** **s 22**  
**Sent:** Monday, 20 June 2016 2:25 PM  
**To:** 'Douglas Knight'  
**Cc:** **s 22** Tim Lane ; Ian Douglas  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border Rivers [SEC=UNCLASSIFIED]

Good afternoon Doug,

The Department is seeking a quote for valuation of the following water entitlement types.

- Condamine and Balonne Unsupplemented
- Lower Balonne – Supplemented
- Lower Balonne – Unsupplemented
- QLD Border Rivers – Unsupplemented
- Warrego – Unsupplemented

The final valuation is required by 27 July.

Could you please provide an indicative quote and indicate whether you can complete the work by 27 July.

Regards, **s 22**

**From:** Douglas Knight [<mailto:douglas.knight@htw.com.au>]

**Sent:** Monday, 20 June 2016 9:51 AM

**To:** **s 22** <[s22@agriculture.gov.au](mailto:s22@agriculture.gov.au)>

**Cc:** **s 22** <[s22@agriculture.gov.au](mailto:s22@agriculture.gov.au)>; Tim Lane <[tim.lane@htw.com.au](mailto:tim.lane@htw.com.au)>; Ian Douglas <[ian.douglas@htw.com.au](mailto:ian.douglas@htw.com.au)>

**Subject:** Re: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border Rivers [SEC=UNCLASSIFIED]

Good Morning **s 22**

Thanks for the opportunity to quote on this work.

In order to facilitate your request, could you:

- Provide a formal valuation request **excluding** the Overland Flow component please?
- Could you also provide details of what issues you will require to be addressed in the report?
- Could you also provide details of what information you are prepared to supply to us so that we can complete the project?

In the first instance we would be requesting a full schedule of current entitlements identifying owners and nominal volumes within each of the 5 review areas. This is necessary because it helps us to understand both the depth of the market and the volume of trades within each sector which will then provide us with the evidence to complete the valuation request. Without this information, we will be required to carry out a significant number of title searches to identify the nominal volumes associated with each of the associated water transfers. For your information, at \$20/title search, this allowance will be on **top** of our identified quotation to compete the work.

I note your initial advice that there is no urgency in this matter but you have put a due date of 27th July on the request. Will you be requiring a draft and therefore is this the due date for the draft or the final reports?.If it is the final when will the draft be due?

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Regards

Doug

**Douglas Knight** FAPI  
Certified Practising Valuer

T 0746 397 600 | M 0438 708 887

E [douglas.knight@htw.com.au](mailto:douglas.knight@htw.com.au)

141 Russell Street, Toowoomba, Qld, 4350  
PO Box 1435, Toowoomba, Qld 4350

**HERRON TODD WHITE** | [www.htw.com.au](http://www.htw.com.au)

On 17 June 2016 at 10:09, **s 22** <[s22@agriculture.gov.au](mailto:s22@agriculture.gov.au)> wrote:

| Good morning Doug,

The Department is seeking a quote for valuation of the following water entitlement types.

- Condamine and Balonne Unsupplemented
- Lower Balonne – Supplemented
- Lower Balonne – Unsupplemented
- Lower Balonne – Overland Flow
- QLD Border Rivers – Unsupplemented
  - Warrego – Unsupplemented

The final valuation is required by 27 July.

Could you please provide an indicative quote and indicate whether you can complete the work by 27 July.

Regards, s 22

s 22

Water Market Policy Section | Department of Agriculture and Water Resources

T: s 22

E: s 22 [agriculture.gov.au](http://agriculture.gov.au)

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---

**From:** s 22  
**Sent:** Friday, 24 June 2016 1:38 PM  
**To:** Osborn, Jason  
**Cc:** s 22 Hendy, Shaun  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border Rivers [SEC=UNCLASSIFIED]

Good afternoon Jason,

Thank you for your quote for 2016-009 – for water valuations in the Warrego, Condamine Balonne & QLD Border Rivers

Unfortunately, on this occasion you have not been selected as the preferred supplier. You may request a debrief from the Department by contacting me on the number provided below.

Regards,

S

s 22  
Water Market Policy Section | Department of Agriculture and Water Resources  
T: (s 22  
E: s 22 [agriculture.gov.au](mailto:agriculture.gov.au)

---

**From:** Osborn, Jason [mailto:Jason.Osborn@colliers.com]  
**Sent:** Thursday, 23 June 2016 10:48 AM  
**To:** s 22 n  
**Cc:** s 22 Hendy, Shaun  
**Subject:** RE: RFQ - Water valuations Warrego, Condamine Balonne, QLD Border Rivers [SEC=UNCLASSIFIED]

Good morning S

Thank you for clarifying you require one report with values for each of the six water entitlement types listed.

Our fee to conduct the valuations would be \$11,500 plus GST on the above basis.

We confirm we have the resources available to provide the report by the 27<sup>th</sup> July with drafts send prior as has been done before.

I have included both Shaun Hendy's and my updated CV detailing some of our experience in the Border Rivers, Condamine Balonne and Warrego catchments.

Should you have any further queries please do not hesitate to contact me.

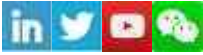
Kind regards

Jason

**Jason Osborn**  
Associate Director | Valuation  
Rural & Agribusiness  
Dir +61 7 4659 7875 | Mob +61 488 711 454



Main +61 7 3229 1233 | Fax +61 7 4659 7871 | [vCard](#)  
 Level 30, 111 Eagle Street | Brisbane, QLD 4000 | Australia



**From:** s 22 [agriculture.gov.au](mailto:s22@agriculture.gov.au)  
**Sent:** Wednesday, June 22, 2016 11:19 AM  
**To:** Osborn, Jason <[Jason.Osborn@colliers.com](mailto:Jason.Osborn@colliers.com)>  
**Cc:** s 22 [agriculture.gov.au](mailto:s22@agriculture.gov.au)  
**Subject:** RFQ - Water valuations Warrego, Condamine Balonne, QLD Border Rivers [SEC=UNCLASSIFIED]

Good morning Jason,

The Department of Agriculture and Water Resources is seeking a quote for valuation of the following water entitlement types.

- Condamine Balonne (Condamine and Balonne WMA) - Unsupplemented
- Condamine Balonne (Lower Balonne WMA) – Supplemented
- Condamine Balonne (Lower Balonne WMA) – Unsupplemented
- Condamine Balonne (Lower Balonne WMA) – Overland Flow
- QLD Border Rivers – Unsupplemented
- Warrego – Unsupplemented

The final valuation is required by 27 July.

Could you please provide an indicative quote and indicate whether you can complete the work by 27 July?

Regards, s

s 22  
 Water Market Policy Section | Department of Agriculture and Water Resources  
 T: s 22  
 E: s 22 [agriculture.gov.au](mailto:s22@agriculture.gov.au)

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