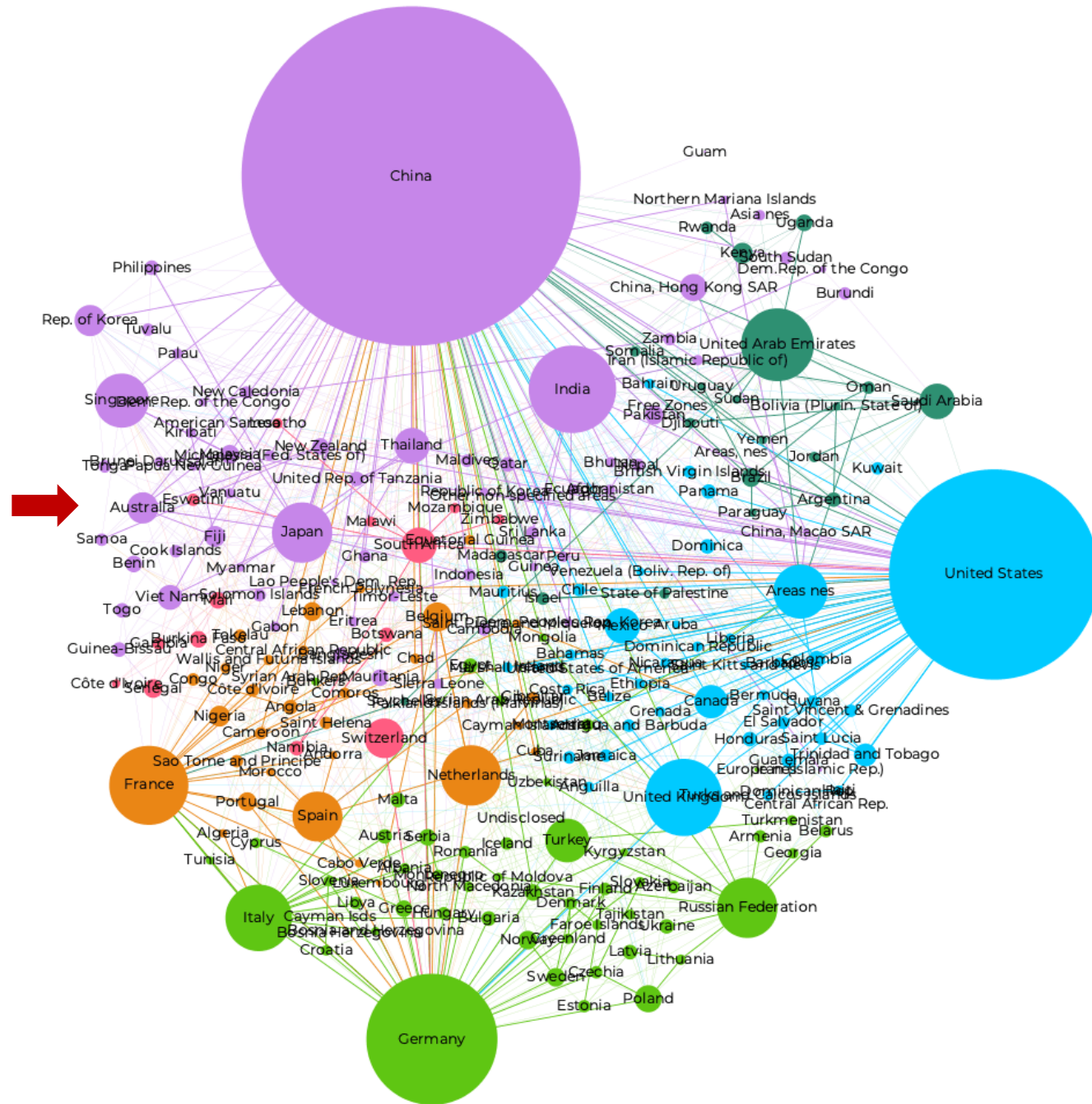




$$\text{ValueTrust}_i = \sum_{j=1}^n \text{Cost of Breakdown in Trust}$$

Where ValueTrust_i is the value of TRUST IN THE INDUSTRY.



COST =
 RATE of OCCURENCE
 × EXPECTED \$ LOSS
 × % PREVENTABLE if tech solution applied



e.g. $\text{RATE} \times \text{LOSS} \times \% \text{ PREVENTABLE} = \text{TRUST VALUE}$
 $0.2\% \times \$900K \times 90\% = \1620

